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*Attorneys for Plaintiff and Counter-Defendant
 Epic Games, Inc.*

**UNITED STATES DISTRICT COURT
 NORTHERN DISTRICT OF CALIFORNIA
 SAN FRANCISCO DIVISION**

EPIC GAMES, INC., a Maryland
 Corporation,

 Plaintiff,

 v.

 GOOGLE LLC; GOOGLE IRELAND
 LIMITED; GOOGLE COMMERCE
 LIMITED; GOOGLE ASIA PACIFIC PTE.
 LIMITED; and GOOGLE PAYMENT
 CORP.,

 Defendants.

Case No. 3:20-CV-05671-JD

**EPIC GAMES, INC.'S ANSWER AND
 DEFENSES TO GOOGLE'S
 COUNTERCLAIMS**

GOOGLE LLC; GOOGLE IRELAND
 LIMITED; GOOGLE COMMERCE
 LIMITED; GOOGLE ASIA PACIFIC PTE.
 LIMITED; and GOOGLE PAYMENT
 CORP.,

 Counterclaimants,

 v.

 EPIC GAMES, INC., a Maryland
 Corporation,

 Counter-Defendant.

1 Plaintiff and Counter-Defendant Epic Games, Inc. (“Epic”), by and through its
2 undersigned counsel, hereby answers the Counterclaims of Defendants Google LLC, Google
3 Ireland Limited, Google Commerce Ltd., and Google Asia Pacific Pte. Ltd., (collectively,
4 “Google”), filed October 11, 2021 (the “Counterclaims”) and asserts its defenses.

5 **ANSWER**

6 Except as otherwise expressly set forth below, Epic denies each and every
7 allegation contained in the Counterclaims including, without limitation, the section headings
8 of the Counterclaims. Epic expressly reserves the right to amend and/or supplement its
9 answer and defenses. Epic states that no response is necessary to the unnumbered paragraphs
10 in the Counterclaims. To the extent a response is required, Epic denies the allegations. For
11 the avoidance of doubt, Epic is not responding to Google’s Answer or to the introductory
12 materials contained in the unnumbered paragraphs preceding Google’s Answer. Subject to
13 the foregoing, as and for its Answer to Google’s Counterclaims, Epic pleads as follows:

14 1. Epic states that the allegations in Paragraph 1 state a legal conclusion to
15 which no response is required. To the extent a response is required, Epic denies the
16 allegations in Paragraph 1, except admits that there is diversity of citizenship between Epic
17 and Google, that the amount in controversy exceeds \$75,000, that Google’s counterclaims
18 arise out of the same factual nucleus as Epic’s claims, and that Google purports to invoke the
19 jurisdiction of this Court pursuant to the statutes cited therein.

20 2. Epic states that the allegations in Paragraph 2 state a legal conclusion to
21 which no response is required. To the extent a response is required, Epic denies the
22 allegations in Paragraph 2, except admits that it filed a Complaint against Google in this
23 District.

24 3. Epic states that the allegations in Paragraph 3 state a legal conclusion to
25 which no response is required. To the extent a response is required, Epic denies the
26 allegations in Paragraph 3, except admits that it brought an action against Google in this Court
27 and that a substantial part of the events or omissions giving rise to Epic’s claims occurred in
28 this District.

4. Epic admits, on information and belief, the allegations of Paragraph 4.

5. Epic admits, on information and belief, the allegations of Paragraph 5.

6. Epic admits, on information and belief, the allegations of Paragraph 6.

7. Epic admits, on information and belief, the allegations of Paragraph 7.

8. Epic admits the allegations of Paragraph 8.

9. Epic denies the allegations of Paragraph 9, except that it admits, on information and belief, that (i) Google was founded in a Silicon Valley garage, (ii) Google made Android available on a purportedly open-source basis in 2008 and (iii) Google licenses Android.

10. Epic denies the allegations of Paragraph 10, except admits that Google operates Google Play, an online store where Android users must often go to find Android apps.

11. Epic denies the allegations of Paragraph 11, except admits that Google Play is not the only source from which consumers are technically able to acquire Android apps.

12. Epic denies the allegations of Paragraph 12, except admits, on information and belief, that for a developer to distribute apps through Google Play, Google requires (i) that the developer enter into the Google Play Developer Distribution Agreement (“DDA”), and refers to that agreement for its contents, and (ii) that the developer adhere to Google’s policies, and refers to those policies for their contents. By referring to the DDA, a contract of adhesion that contains anti-competitive terms, Epic does not admit that the agreement or all provisions therein are lawful and/or enforceable. By referring to Google’s anti-competitive policies, Epic does not admit that those policies constitute or form part of a lawful and/or enforceable contract.

13. Epic denies the allegations of Paragraph 13, except admits (i) that the DDA contains terms that Google purports to be binding on developers, and refers to that agreement for its contents, (ii) that developers must use Google Play in order to reach a worldwide audience of billions and (iii) admits, on information and belief, that Google

1 charges developers a fee to set up a Google Play developer account. By referring to the DDA,
2 a contract of adhesion that contains anti-competitive terms, Epic does not admit that the
3 agreement or all provisions therein are lawful and/or enforceable. Epic further states that it is
4 without knowledge or information sufficient to form a belief as to the percentage of apps
5 available on Google Play from which Google does not collect a “service fee”.

6 14. Epic denies the allegations of Paragraph 14, except admits the existence
7 of the DDA and refers to that agreement for its contents. By referring to the DDA, a contract
8 of adhesion that contains anti-competitive terms, Epic does not admit that the agreement or all
9 provisions therein are lawful and/or enforceable.

10 15. Epic denies the allegations of Paragraph 15, except admits (i) the
11 existence of the DDA and refers to that agreement for its contents, and (ii) that Google
12 imposes a supra-competitive tax of up to 30% of the price charged by the developer for
13 content distributed through apps distributed through Google Play. By referring to the DDA, a
14 contract of adhesion that contains anti-competitive terms, Epic does not admit that the
15 agreement or all provisions therein are lawful and/or enforceable. Epic further states that it is
16 without knowledge or information sufficient to form a belief as to the truth of the allegations
17 concerning the proportion of developers eligible for any reduced service fees that Google
18 purports to offer.

19 16. Epic denies the allegations of Paragraph 16, except admits (i) the
20 existence of the DDA and refers to that agreement for its contents, and (ii) that Google
21 mandates, through anti-competitive contracts of adhesion, that developers must use Google
22 Play Billing in circumstances where developers charge for downloads of apps or for in-app
23 purchases of, or subscriptions to, content sold within apps distributed through Google Play.
24 By referring to the DDA, a contract of adhesion that contains anti-competitive terms, Epic
25 does not admit that the agreement or all provisions therein are lawful and/or enforceable.

26 17. Epic denies the allegations of Paragraph 17, except admits (i) the
27 existence of the DDA and refers to that agreement for its contents, and (ii) that certain
28 provisions of the DDA purport to prohibit app developers like Epic from distributing apps

1 that, in turn, facilitate the download of other apps. By referring to the DDA, a contract of
2 adhesion that contains anti-competitive terms, Epic does not admit that the agreement or all
3 provisions therein are lawful and/or enforceable.

4 18. Epic denies the allegations of Paragraph 18, except admits (i) the
5 existence of the DDA and refers to that agreement for its contents, and (ii) the existence of
6 Google's policies, and refers to those policies for their contents. By referring to the DDA, a
7 contract of adhesion that contains anti-competitive terms, Epic does not admit that the
8 agreement or all provisions therein are lawful and/or enforceable. By referring to Google's
9 anti-competitive policies, Epic does not admit that those policies constitute or form part of a
10 lawful and/or enforceable contract.

11 19. Epic denies the allegations of Paragraph 19, except admits the existence
12 of the DDA and refers to that agreement for its contents. By referring to the DDA, a contract
13 of adhesion that contains anti-competitive terms, Epic does not admit that the agreement or all
14 provisions therein are lawful and/or enforceable.

15 20. Epic denies the allegations of Paragraph 20, except admits (i) the
16 existence of the DDA and refers to that agreement for its contents, and (ii) the existence of
17 Google's policies, and refers to those policies for their contents. By referring to the DDA, a
18 contract of adhesion that contains anti-competitive terms, Epic does not admit that the
19 agreement or all provisions therein are lawful and/or enforceable. By referring to Google's
20 anti-competitive policies, Epic does not admit that those policies constitute or form part of a
21 lawful and/or enforceable contract.

22 21. Epic denies the allegations of Paragraph 21, except admits (i) that Epic
23 is, among other things, a developer of games and other apps, (ii) that Epic was founded in
24 1991 by Timothy Sweeney, (iii) that Timothy Sweeney is Epic's controlling shareholder,
25 CEO, and board chairman, (iv) that Tencent Holdings, Ltd. and Sony Corporation are non-
26 controlling shareholders in Epic and (v) that Epic's most recent equity valuation was \$28.7
27 billion.

1 22. Epic denies the allegations of Paragraph 22, except admits (i) that Epic
2 develops *Fortnite*, (ii) that *Fortnite* is free for everyone to download and experience, (iii) that
3 Epic offers users various in-app purchases of content for use within *Fortnite*, (iv) that *Fortnite*
4 has topped 400 million users and (v) that *Fortnite* supports “cross-play”, which allows users
5 of certain platforms to experience *Fortnite* with one another.

6 23. Epic denies the allegations of Paragraph 23, except admits (i) that Epic
7 develops Unreal Engine, a software suite available for license by third-party developers that
8 allows them to create and distribute three-dimensional digital content and apps, and (ii) that
9 Epic offers Epic Online Services, an open and modular set of online services for game
10 development.

11 24. Epic denies the allegations of Paragraph 24.

12 25. Epic denies the allegations of Paragraph 25, except admits (i) that Epic
13 began distributing *Fortnite* on Google Play in April 2020, (ii) that Epic entered into a DDA
14 with Google and refers to that agreement for its contents and (iii) that Timothy Sweeney sent
15 an email to Google executives with the subject line “Consumer Choice & Competition” on
16 June 30, 2020, and refers to that communication for its contents. By referring to the DDA, a
17 contract of adhesion that contains anti-competitive terms, Epic does not admit that the
18 agreement or all provisions therein are lawful and/or enforceable.

19 26. Epic denies the allegations of Paragraph 26, except admits (i) that Epic
20 entered into a DDA with Google and refers to that agreement for its contents, (ii) that *Fortnite*
21 is free to download and experience, (iii) that Epic offers users various in-app purchases of
22 content for use within *Fortnite* and (iv) that Google imposed a supra-competitive fee on
23 purchases of *Fortnite* in-app content made on apps downloaded through Google Play; and
24 states that it is without knowledge or information sufficient to form a belief as to the truth of
25 the allegations concerning the profits or revenues of other developers. By referring to the
26 DDA, a contract of adhesion that contains anti-competitive terms, Epic does not admit that the
27 agreement or all provisions therein are lawful and/or enforceable.
28

1 27. Epic denies the allegations of Paragraph 27, except admits (i) that Epic
2 entered into a DDA with Google, and refers to the DDA for its contents, and (ii) the existence
3 of Google's policies, and refers to those policies for their contents. By referring to the DDA,
4 a contract of adhesion that contains anti-competitive terms, Epic does not admit that the
5 agreement or all provisions therein are lawful and/or enforceable. By referring to Google's
6 anti-competitive policies, Epic does not admit that those policies constitute or form part of a
7 lawful and/or enforceable contract.

8 28. Epic denies the allegations of Paragraph 28, except admits (i) that in
9 August 2018, Epic began to distribute the Android version of *Fortnite* through Samsung's
10 Galaxy Store and as a direct download from Epic's website and (ii) the existence of a blog
11 post describing Epic's initial experiences distributing the Android version of *Fortnite*, and
12 refers to that blog post for its contents.

13 29. Epic denies the allegations of Paragraph 29, except admits (i) that
14 Google requires users to enable the ability to install from "unknown sources" in order to
15 download apps outside of Google Play, whether directly from third-party developers or from
16 non-OEM third-party app stores and (ii) that Google identified a theoretical vulnerability in
17 the *Fortnite* installer launched on Android in August 2018, which Epic promptly fixed within
18 36 hours.

19 Epic further states, on information and belief, that Google purposefully, and
20 with anti-competitive intent, made this theoretical vulnerability public before many users had
21 downloaded the patch that Epic had made available. Despite Google's public position that
22 Android is an "open" platform, when Google faced a serious attempt by a developer to
23 distribute a popular application outside of Google Play, Google executives took urgent steps
24 to maintain Google's monopoly over Android App distribution. Specifically, to address
25 Epic's decision to launch *Fortnite* outside of Google Play, Google assembled an internal
26 "*Fortnite* Task Force". A collection of running notes from meetings of the task force, which
27 met daily in early August 2018, reflect Google's anti-competitive aim: "Ultimately we want
28 Samsung to stop this kind of stuff (enabling the FN installer)".

1 Google seized on the theoretical vulnerability in the *Fortnite* installer as a
2 means to deter users from obtaining Android apps outside Google Play and to deter
3 developers from distributing Android apps outside Google Play. Meeting notes of the
4 *Fortnite* Task Force reflect that Google planned to publicize the vulnerability in a blog post
5 within 15 days “regardless of whether Samsung or *Fortnite* has taken action” to address it. In
6 fact, just nine days after identifying the vulnerability to Epic, Google “flipped the bug public”
7 to media outlets it regarded as “friendlies” including by “tipp[ing] off Android Central and the
8 Security reporter at Wired”. Google did this despite knowing that many users were still
9 exposed to the vulnerability. Epic had promptly remedied the vulnerability with a patch that
10 took effect the next time a user launched the *Fortnite* app, so consistent with typical industry
11 practice, Google should have waited up to 90 days to allow more users to launch the app and
12 become protected before making the bug public. Instead, disregarding the security of users,
13 Google rushed to “get the word out [about the vulnerability] on the PR side” in order to deter
14 developers from launching outside of Google Play and maintain Google’s monopoly over
15 Android app distribution.

16 Contrary to Google’s allegations that this theoretical vulnerability was an
17 “extremely serious security flaw”, Google personnel internally observed at the time that “[t]he
18 *Fortnite* example is also not a critical security (or even high) vulnerability”. Google
19 personnel recognized that the vulnerability posed no risk unless a user’s device was already
20 compromised by a different potentially harmful app: “[e]xploitation of the *Fortnite*
21 vulnerability requires that already another PHA [Potentially Harmful App] is installed on the
22 device that places the PHA into the crafted location for *Fortnite* to install”. In this discussion,
23 the same Google engineer revealed the pretextual nature of Google’s security warnings: “I’m
24 OK with showing a warn vulnerability warning on apps opportunistically but I don’t think
25 we’re actually protecting users with it. Exploitation of app-level vulnerabilities has been
26 basically non-existent in 10 years of Android security history.” Likewise, Google’s Head of
27 Security for Android further admitted, with respect to Google’s use of warnings generally: “I
28

1 looked at our typical privacy warning and it really does seem inappropriately dire for many of
2 the kinds of vulns we're seeing from OEMs and other developers."

3 30. Epic denies the allegations of Paragraph 30, except admits (i) that Epic
4 entered into a DDA with Google, and refers to the DDA for its content, (ii) that "V-Bucks" is
5 the name of the digital currency used to obtain certain items within *Fortnite* and (iii) that V-
6 Bucks purchased through the Xbox and iOS versions of *Fortnite*, the Epic website and
7 through retail gift cards may be redeemed for digital content in *Fortnite* on Android. By
8 referring to the DDA, a contract of adhesion that contains anti-competitive terms, Epic does
9 not admit that the agreement or all provisions therein are lawful and/or enforceable.

10 31. Epic denies the allegations of Paragraph 31.

11 32. Epic denies the allegations of Paragraph 32, except admits (i) that Epic
12 referred internally to its ongoing response to Apple's and Google's anti-competitive and
13 unlawful policies and practices as "Project Liberty" and (ii) that Epic sought systematic
14 change in Apple's and Google's policies, rather than changes that might benefit only Epic.

15 33. Epic denies the allegations of Paragraph 33, except admits (i) that Epic
16 seeks to share profits with creators and (ii) that Epic initially launched *Fortnite* on Android
17 outside of Google Play.

18 34. Epic denies the allegations of Paragraph 34, except admits that on
19 December 5, 2019 Timothy Sweeney sent an email to Google executives with the subject line
20 "*Fortnite* on Google Play" and refers to that communication for its contents.

21 35. Epic denies the allegations of Paragraph 35, except admits that Epic
22 submitted a build of *Fortnite* to Google in December 2019 that contained Epic's own payment
23 processing solution and without Google Play Billing, which Google rejected.

24 36. Epic denies the allegations of Paragraph 36, except admits (i) that
25 *Fortnite* became available for download through Google Play in April 2020 and (ii) that the
26 referenced Epic employee sent two Google representatives an email on April 21, 2020 and
27 refers to that communication for its contents.

1 37. Epic denies the allegations of Paragraph 37, except admits (i) that
2 beginning on the morning of August 13, 2020, when the *Fortnite* app on Android devices
3 queried Epic’s servers regarding how many payment processing options were available, the
4 servers informed the app that there were two options, including Epic’s own payment
5 processing solution, (ii) that trial testimony was given by Timothy Sweeney in the May 2021
6 trial of Epic’s claims against Apple Inc., and refers to that testimony for its contents, and (iii)
7 that a May 11, 2020 email with the subject line “Apple/Google Approach []” exists, and refers
8 to that communication for its contents.

9 38. Epic denies the allegations of Paragraph 38, except admits that its
10 actions in response to Google’s unlawful and anti-competitive policies and practices required
11 planning.

12 39. Epic denies the allegations of Paragraph 39, except admits that Epic
13 retained a public relations firm to help communicate Apple’s and Google’s anti-competitive
14 policies and practices to the public.

15 40. Epic denies the allegations of Paragraph 40, except admits the existence
16 of (i) a May 11, 2020 internal email with the subject line “Project Liberty” and refers to that
17 communication for its contents, and (ii) a slide deck titled “Project Liberty Comm’s” and
18 dated May 2020, and refers to that document for its contents.

19 41. Epic denies the allegations of Paragraph 41, except admits the existence
20 of a slide deck titled “Project Liberty Update to the Board of Directors” dated July 27, 2020,
21 and refers to that document for its contents.

22 42. Epic denies the allegations of Paragraph 42, except admits the existence
23 of (i) an email from Timothy Sweeney to a Microsoft employee on August 5, 2020, and refers
24 to that communication for its contents, and (ii) trial testimony given by Timothy Sweeney in
25 the May 2021 trial of Epic’s claims against Apple, Inc., and refers to that testimony for its
26 contents.

1 43. Epic denies the allegations of Paragraph 43, except admits that Timothy
2 Sweeney sent an email to Google executives on the morning of August 13, 2020, and refers to
3 that communication for its contents.

4 44. Epic denies the allegations of Paragraph 44, except admits (i) that
5 beginning on the morning of August 13, 2020, when the *Fortnite* app on Android devices
6 queried Epic's servers regarding how many payment processing options were available, the
7 servers informed the app that there were two options, including Epic's own payment
8 processing solution, and (ii) the existence of an internal May 11, 2020 email chain with the
9 subject line "Apple/Google Approach []", and refers to that communication for its contents.

10 45. Epic denies the allegations of Paragraph 45.

11 46. Epic denies the allegations of Paragraph 46, except admits that Google
12 sent Epic a notice dated August 13, 2020 about *Fortnite* and refers to that communication for
13 its contents.

14 47. Epic denies the allegations of Paragraph 47, except admits that Android
15 *Fortnite* users who downloaded the app from Google Play prior to the hotfix did not lose
16 access to *Fortnite* or their purchased in-app content after the hotfix was implemented.

17 48. Epic denies the allegations of Paragraph 48, except admits that Android
18 *Fortnite* users who downloaded or updated to *Fortnite* version 13.40 through Google Play and
19 have not uninstalled the app continue to have the option to use Epic's payment processing
20 solution.

21 49. Epic denies the allegations of Paragraph 49, except admits (i) that Epic
22 initiated this action on August 13, 2020 and (ii) that Epic communicated with consumers
23 about savings that were available if the consumer used Epic's direct payment option, and
24 refers to that communication for its contents.

25 50. Epic restates and incorporates by reference each of its responses to
26 Google's allegations that Google purports to reallege and incorporate in Paragraph 50.

27 51. Epic states that the allegations in Paragraph 51 state a legal conclusion
28 to which no response is required. To the extent a response is required, Epic denies the

1 allegations in Paragraph 51, except admits the existence of the DDA and refers to that
2 agreement for its contents. By referring to the DDA, a contract of adhesion that contains anti-
3 competitive terms, Epic does not admit that the agreement or all provisions therein are lawful
4 and/or enforceable.

5 52. Epic states that the allegations in Paragraph 52 state a legal conclusion
6 to which no response is required. To the extent a response is required, Epic denies the
7 allegations in Paragraph 52.

8 53. Epic denies the allegations of Paragraph 53, except admits the existence
9 of (i) the DDA and refers to that agreement for its contents, and (ii) Google's policies, and
10 refers to those policies for their contents. By referring to the DDA, a contract of adhesion that
11 contains anti-competitive terms, Epic does not admit that the agreement or all provisions
12 therein are lawful and/or enforceable. By referring to Google's anti-competitive policies,
13 Epic does not admit that those policies constitute or form part of a lawful and/or enforceable
14 contract.

15 54. Epic states that the allegations of Paragraph 54 state a legal conclusion
16 to which no response is required. To the extent a response is required, Epic denies the
17 allegations of Paragraph 54, except admits (i) that beginning on the morning of August 13,
18 2020, when the *Fortnite* app on Android devices queried Epic's servers regarding how many
19 payment processing options were available, the servers informed the app that there were two
20 options, including Epic's own payment processing solution, and (ii) the existence of the DDA
21 and refers to that document for its contents. By referring to the DDA, a contract of adhesion
22 that contains anti-competitive terms, Epic does not admit that the agreement or all provisions
23 therein are lawful and/or enforceable.

24 55. Epic denies the allegations of Paragraph 55, except admits the existence
25 of the DDA and refers to that document for its contents. By referring to the DDA, a contract
26 of adhesion that contains anti-competitive terms, Epic does not admit that the agreement or all
27 provisions therein are lawful and/or enforceable.
28

1 56. Epic states that the allegations of Paragraph 56 state a legal conclusion
2 to which no response is required. To the extent a response is required, Epic denies the
3 allegations of Paragraph 56 except admits the existence of (i) the DDA and refers to that
4 document for its contents, and (ii) Google's policies, and refers to those policies for their
5 contents. By referring to the DDA, a contract of adhesion that contains anti-competitive
6 terms, Epic does not admit that the agreement or all provisions therein are lawful and/or
7 enforceable. By referring to Google's anti-competitive policies, Epic does not admit that
8 those policies constitute or form part of a lawful and/or enforceable contract.

9 57. Epic states that the allegations of Paragraph 57 state a legal conclusion
10 to which no response is required. To the extent a response is required, Epic denies the
11 allegations of Paragraph 57.

12 58. Epic states that the allegations of Paragraph 58 state a legal conclusion
13 to which no response is required. To the extent a response is required, Epic denies the
14 allegations of Paragraph 58, except admits that Android *Fortnite* users who downloaded or
15 updated to *Fortnite* version 13.40 through Google Play and have not uninstalled the app
16 continue to have the option to use Epic's payment processing solution.

17 59. Epic states that the allegations of Paragraph 59 state a legal conclusion
18 to which no response is required. To the extent a response is required, Epic denies the
19 allegations of Paragraph 59.

20 60. Epic restates and incorporates by reference each of its responses to
21 Google's allegations that Google purports to reallege and incorporate in Paragraph 60.

22 61. Epic states that the allegations of Paragraph 61 state a legal conclusion
23 to which no response is required. To the extent a response is required, Epic denies the
24 allegations of Paragraph 61, except admits that Epic entered into a DDA with Google and
25 refers to that document for its contents. By referring to the DDA, a contract of adhesion that
26 contains anti-competitive terms, Epic does not admit that the agreement or all provisions
27 therein are lawful and/or enforceable.
28

1 62. Epic states that the allegations of Paragraph 62 state a legal conclusion
2 to which no response is required. To the extent a response is required, Epic denies the
3 allegations of Paragraph 62, except admits the existence of (i) the DDA, and refers to that
4 document for its contents and (ii) Google's policies and refers to those policies for their
5 contents. By referring to the DDA, a contract of adhesion that contains anti-competitive
6 terms, Epic does not admit that the agreement or all provisions therein are lawful and/or
7 enforceable. By referring to Google's anti-competitive policies, Epic does not admit that
8 those policies constitute or form part of a lawful and/or enforceable contract.

9 63. Epic states that the allegations of Paragraph 63 state a legal conclusion
10 to which no response is required. To the extent a response is required, Epic denies the
11 allegations of Paragraph 63, except admits the existence of the DDA, and refers to that
12 document for its contents. By referring to the DDA, a contract of adhesion that contains anti-
13 competitive terms, Epic does not admit that the agreement or all provisions therein are lawful
14 and/or enforceable.

15 64. Epic states that the allegations of Paragraph 64 state a legal conclusion
16 to which no response is required. To the extent a response is required, Epic denies the
17 allegations of Paragraph 64.

18 65. Epic restates and incorporates by reference each of its responses to
19 Google's allegations that Google purports to reallege and incorporate in Paragraph 65.

20 66. Epic states that the allegations of Paragraph 66 state a legal conclusion
21 to which no response is required. To the extent a response is required, Epic denies the
22 allegations of Paragraph 66.

23 67. Epic states that the allegations of Paragraph 67 state a legal conclusion
24 to which no response is required. To the extent a response is required, Epic denies the
25 allegations of Paragraph 67.

26 68. Epic states that the allegations of Paragraph 68 state a legal conclusion
27 to which no response is required. To the extent a response is required, Epic denies the
28 allegations of Paragraph 68.

1 69. Epic restates and incorporates by reference each of its responses to
2 Google's allegations that Google purports to reallege and incorporate in Paragraph 69.

3 70. Epic states that the allegations of Paragraph 70 state a legal conclusion
4 to which no response is required. To the extent a response is required, Epic denies the
5 allegations of Paragraph 70.

6 71. Epic states that the allegations of Paragraph 71 state a legal conclusion
7 to which no response is required. To the extent a response is required, Epic denies the
8 allegations of Paragraph 71.

9 72. Epic denies the allegations of Paragraph 72, except admits that Google
10 communicated with Epic regarding the status of *Fortnite* on Google Play and refers to that
11 communication for its contents.

12 73. Epic states that the allegations of Paragraph 73 state a legal conclusion
13 to which no response is required. To the extent a response is required, Epic denies the
14 allegations of Paragraph 73.

15 74. Epic states that the allegations of Paragraph 74 state a legal conclusion
16 to which no response is required. To the extent a response is required, Epic denies the
17 allegations of Paragraph 74.

18 75. Epic states that Paragraph 75 is a request for jury trial to which no
19 response is required. To the extent a response is required, Epic denies that Google is entitled
20 to a jury trial.

21 Epic states that the unnumbered wherefore clause and the paragraphs following
22 Paragraph 74 of the Counterclaims are a request for jury trial and a prayer for relief to which
23 no response is required. To the extent a response is required, Epic denies that Google is
24 entitled to a jury trial, to the relief sought in the counterclaims, or to any relief whatsoever.

1 **EPIC’S DEFENSES**

2 Epic asserts the following defenses. In asserting these defenses, Epic does not
3 assume the burden of proof with respect to any issue as to which applicable law places the
4 burden of proof on Google.

5 **First Defense**

6 **(Google’s Violations of the Antitrust Laws)**

7 Google’s claims are barred, in whole or in part, because the contracts on which
8 Google’s Counterclaims are based are illegal and unenforceable on the basis that they violate
9 the antitrust and unfair competition laws, including the Sherman Act, 15 U.S.C. §§ 1, 2, the
10 Cartwright Act, Cal. Bus. & Prof. Code § 16700, *et seq.*, and the Unfair Competition Law,
11 Cal. Bus. & Prof. Code § 17200, *et seq.*, as Epic respectfully requests the Court to determine
12 on the basis of Epic’s claims against Google (First Amended Complaint for Injunctive Relief,
13 Dkt. No. 157-4), which are hereby incorporated into and restated in this First Defense as if set
14 forth fully herein.

15 **Second Defense**

16 **(Google’s Contracts Are Illegal and Unenforceable)**

17 Google’s claims are barred, in whole or in part, by the doctrine of illegality
18 because the contracts on which Google’s Counterclaims are based are illegal and
19 unenforceable pursuant to the antitrust and unfair competition laws, as Epic respectfully
20 requests the Court to determine on the basis of Epic’s claims against Google (First Amended
21 Complaint for Injunctive Relief, Dkt. No. 157-4), which are hereby incorporated into and
22 restated in this Second Defense as if set forth fully herein.

23 **Third Defense**

24 **(Google’s Contracts Are Void as Against Public Policy)**

25 Google’s claims are barred, in whole or in part, because the contracts on which
26 Google’s Counterclaims are based are void as against public policy pursuant to the antitrust
27 laws and unfair competition laws, as Epic respectfully requests this Court to determine on the
28 basis of Epic’s claims against Google (First Amended Complaint for Injunctive Relief, Dkt.

No. 157-4), which are hereby incorporated into and restated in this Third Defense as if set forth fully herein.

Fourth Defense

(Google's Contracts Are Unconscionable)

Google's claims are barred, in whole or in part, because the contracts on which Google's Counterclaims are based are unconscionable on the basis that they are contrary to the antitrust laws and unfair competition laws, as Epic respectfully requests this Court to determine on the basis of Epic's claims against Google (First Amended Complaint for Injunctive Relief, Dkt. No. 157-4), which are hereby incorporated into and restated in this Fourth Defense as if set forth fully herein.

Fifth Defense

(Epic's Actions Are Justified and Privileged by the Antitrust Laws)

Google's claims are barred, in whole or in part, because Epic's actions were justified or privileged pursuant to the antitrust and unfair competition laws, as Epic respectfully requests this Court to determine on the basis of Epic's claims against Google (First Amended Complaint for Injunctive Relief, Dkt. No. 157-4), which are hereby incorporated into and restated in this Fifth Defense as if set forth fully herein.

Sixth Defense

(Unlawful Duress)

Google's claims are barred, in whole or in part, because the Developer Distribution Agreement on which Google seeks to rely is unenforceable by reason of duress. Epic did not act freely and voluntarily in executing the Agreement, but instead under the duress and compulsion wrongfully and illegally created by Google, as Epic respectfully requests this Court to determine on the basis of Epic's claims against Google (First Amended Complaint for Injunctive Relief, Dkt. No. 157-4), which are hereby incorporated into and restated in this Seventh Defense as if set forth fully herein.

Seventh Defense

(Failure To State a Claim)

Google fails to state a claim on which relief can be granted.

Eighth Defense

(Google's Unclean Hands)

Google's claims are barred, in whole or in part, by the doctrine of unclean hands.

Ninth Defense

(Google Is *In Pari Delicto*)

Google's claims are barred, in whole or in part, by the doctrine of *in pari delicto*.

Tenth Defense

(Lack of Injury-in-Fact)

Google's claims are barred, in whole or in part, because it has sustained no injury in fact by any act or omission of Epic.

Eleventh Defense

(Unjust Enrichment))

Google's claims are barred, in whole or in part, because any recovery would result in unjust enrichment to Google.

Twelfth Defense

(Lack of Causation)

Google's claims are barred, in whole or in part, because of a lack of causation, including, without limitation, because any injuries or damages that may have been suffered were not caused solely or proximately by any act or omission of Epic.

Thirteenth Defense**(Speculative Damages)**

Google's claims are barred, in whole or in part, because any damages that Google purports to have suffered are too remote or speculative to allow recovery, and it is impossible to ascertain and allocate such alleged damages with reasonable certainty.

Fourteenth Defense**(Adequate Remedy at Law)**

Google is not entitled to seek equitable relief because the injury or damage Google alleges and would be entitled to recover following resolution of Epic's antitrust claims, if there is any, would be adequately compensated pursuant to Epic's conditional admission of liability for breach of contract if the contract is lawful and enforceable or would otherwise be recoverable in an action at law for damages.

Fifteenth Defense**(Good Faith)**

Google's claims are barred, in whole or in part, because Epic's acts and conduct complained of in the Counterclaims were taken in good faith.

Sixteenth Defense**(Acts of Claimant)**

Google is not entitled to recover damages from Epic because Google's damages, if any, were caused by Google's own conduct, for which Epic has no liability.

Seventeenth Defense**(Acts of Third Parties)**

Without conceding that any act of Epic's caused damage to Google, Epic alleges that Google's damages, if any, were caused by the conduct of third parties, for which Epic has no liability.

Eighteenth Defense

(Judicial Admission)

Google's claims are barred, in whole or in part, insofar as Google is bound by its admissions in prior court actions, and cannot take contrary positions in this litigation.

1 Dated: November 1, 2021

Respectfully submitted,

2 By /s/ Gary A. Bornstein

3 Gary A. Bornstein

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